



Agricultural Marketing Service

U.S. DEPARTMENT OF AGRICULTURE

AWARD YEARS 2021 AND PRIOR

This annual Performance Progress Report (PPR) must illustrate the progress made toward the completion of your project. If this project is completed at the time of the annual PPR submission, the project report should be marked as final. Please note character limits (abbreviated "char.") throughout.

PROJECT INFORMATION

Project Title (250 char.)	Increasing Specialty Crop Producer Capacity through Knowledge and Aggregation
Organization Name (250 char.)	South Dakota Specialty Producers Association
Project Start Date	9/30/2022
Project End Date	9/29/2023

ORGANIZATION POINT OF CONTACT

Full Name	Peggy Martin
Phone Number	605.685.5428
Email Address	peggy@cedarcreekgarden.com

BACKGROUND INFORMATION

PROJECT PROGRESS

Please provide the total percentage of work completed on the project.	100
Is this a final report? Please select the box to the right if the answer is "yes".	☒

PROJECT BACKGROUND (REQUIRED FOR FINAL REPORTS)

Provide enough information for the reader to understand the importance or context of the project and any key findings. This section may draw from the background and justification contained in the accepted project plan. As the project has been completed, write this section in past tense. If this is an annual report, please skip this section. (1200 char.)

SDSPA provided resources, knowledge and connections through multiple platforms to champion and nurture specialty crop production, marketing and aggregation in an always evolving environment.

We formed an aggregation subgroup and ran a statewide survey to gain insight. Responses guided the content of our Aggregation Resource Guide. To increase knowledge we developed a 4-part aggregation podcast series and hosted a multi-farm CSA model webinar. Interest in Farm to School surfaced, so SDSPA provided leadership on the SD F2S Network's Procurement Committee, developed resources, supported two F2S producer trainings and procurement webinar, and provided outreach at the School Nutrition Conference.

SDSPA provided education/support of partnership training through 9 additional podcasts, 14 webinars/videos, 4 workshops, through our website, social media sites, 12 newsletters, & email blasts. We hosted exhibits or presented at 7 events for community outreach and provided producer education at the 2022 SD Local Foods Conference. Producers connected to practical tools through 6 salad greens/root washer and small ag equipment workshops/demos. We established a tool sharing group on Facebook.

OBJECTIVE(S) (REQUIRED)

Please provide the approved project's objectives from the accepted project plan. Use the boxes to indicate if the objective is in progress, has been completed, or is not (and will not be) completed. At the final report, if "no" is selected for any of the listed objectives, you must expand upon this in the Challenges and Developments Section. Additional objectives may be added as needed.

+	#	Objective (2,000 char.)	Objective Completed?
-	1	Deliver surveys, outreach and training to increase knowledge for building of community level aggregated food distribution systems for large scale wholesale and institutional markets.	Yes
-	2	Continue to provide educational information on specialty crop related topics through a multiple outlets via SDSPA website, webinars, and/or podcasts, newsletters, email blasts, hands on workshops and though support of partnership trainings (food safety, organic certification) to reach a broad audience of our membership and general public	Yes
-	3	Host exhibits and make presentations at various events to continue community outreach that will increase the general public's awareness of SD Specialty Producers Association and specialty crops production and products.	Yes
-	4	Provide producers with practical tools for production and processing of their specialty produce and initiate exploration of a coop to tool sharing program through workshops, events, outreach and technical assistance	Yes
-	5	Provide funding for the Annual SD Local Foods Conference which will provide science-based and professional expertise to enhance the education of our producers. Contractor will organize a local social event utilizing local foods to be held with the LF conf.	Yes
-	6	Hire contractors to assist SDSPA with execution of this SCBG project.	Yes

OUTCOMES

Please only report on the outcomes and indicators that are selected and approved for this project. Use the check boxes to indicate which outcomes and indicators are selected. Select the "N/A" box for any indicators that are not applicable.

1. ENHANCE THE COMPETITIVENESS OF SPECIALTY CROPS THROUGH INCREASED SALES

☐

2. ENHANCE THE COMPETITIVENESS OF SPECIALTY CROPS THROUGH INCREASED CONSUMPTION

☐

3. ENHANCE THE COMPETITIVENESS OF SPECIALTY CROPS THROUGH INCREASED ACCESS AND AWARENESS

☐

4. ENHANCE THE COMPETITIVENESS OF SPECIALTY CROPS THROUGH GREATER CAPACITY OF SUSTAINABLE PRACTICES OF SPECIALTY CROP PRODUCTION RESULTING IN INCREASED YIELD, REDUCED INPUTS, INCREASED EFFICIENCY, INCREASED ECONOMIC RETURN, AND/OR CONSERVATION OF RESOURCES

☐

5. ENHANCE THE COMPETITIVENESS OF SPECIALTY CROPS THROUGH MORE SUSTAINABLE, DIVERSE, AND RESILIENT SPECIALTY CROP SYSTEMS

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Please provide data for the applicable indicators for this reporting period.

Indicators	Value	N/A
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Indicators	Value	N/A
1. Number of new or improved innovation models (biological, economic, business, management, etc.), technologies, networks, products, processes, etc. developed for specialty crop entities including producers, processors, distributors, etc.	50	☐
2. Number of innovations adopted		☒
3. Number of specialty crop growers/producers (and other members of the specialty crop supply chain) that have increased revenue expressed in dollars		☒
4. Number of new diagnostic systems analyzing specialty crop pests and diseases		☒
5. Number of new diagnostic technologies available for detecting plant pests and diseases		☒
6. Number of first responders trained in early detection and rapid response to combat plant pests and diseases		☒
7. Number of viable technologies/processes developed or modified that will increase specialty crop distribution and/or production	2	☐
8. Number of growers/producers that gained knowledge about science-based tools through outreach and education programs	1,313	☐

6. ENHANCE THE COMPETITIVENESS OF SPECIALTY CROPS THROUGH INCREASING THE NUMBER OF VIABLE TECHNOLOGIES TO IMPROVE FOOD SAFETY ☐

7. ENHANCE THE COMPETITIVENESS OF SPECIALTY CROPS THROUGH INCREASED UNDERSTANDING OF THREATS TO FOOD SAFETY FROM MICROBIAL AND CHEMICAL SOURCES ☐

8. ENHANCE THE COMPETITIVENESS OF SPECIALTY CROPS THROUGH ENHANCING OR IMPROVING THE ECONOMY AS A RESULT OF SPECIALTY CROP DEVELOPMENT ☐

ADDITIONAL APPROVED OUTCOME (IF APPLICABLE) ☐

OUTCOME REMARKS (REQUIRED)

Please explain any quantifiable results, along with an update on their progress and data collection efforts for each of the outcomes and indicators selected in the accepted project plan. It is understood that the results may not yet be final at the time that this report is submitted; however, please provide an update on progress to date. If you do not have any data on the indicator(s) listed above, you must explain why in this section. (2,000 char.)

The most frequent method of data collection was quantitative data from attendance records, and qualitative records from online google forms that were sent to participants at the end of an event.

The total number of beneficiaries is high because of the number of people reached through online social media sites, and newsletters. Our indicators values do not reflect any quantifiable results from those beneficiaries since there is no way to collect data and measure.

The 2 viable technologies developed include a root washer and a salad greens washer. NOTE this was mistakenly reported as 22 in a previous report.

NARRATIVE

ACCOMPLISHMENTS (REQUIRED)

If this is an annual report, list your accomplishments for this reporting period. If this is a final report, your accomplishments should be cumulative and include all accomplishments previously reported on and updated to include activities conducted this past reporting period. Indicate how these accomplishments associated with each of your project's objective(s), outcome(s), and/or indicator(s). This listing should identify your project's partners and their contributions. Additional accomplishments can be added as needed.

+	#	Accomplishment (1,200 char.)	Related to (Objective/ Outcome)
-	1	In 2021 recruitment for a SDPSA member aggregation committee began. Eighteen SDPSA members indicated interest in 2022 to get involved in aggregation projects. A state-wide survey was run from May-Aug. 2022 to gather what strengths and weaknesses producers feel exist for aggregation, aggregation topics they'd like to learn more on, and their interest level in aggregation. Eight producers participated and their responses were used to guide the content of an Aggregation Resource Guide SDSPA compiled. Content provides information on what aggregation can look like, how to develop local foods aggregation, financial management tools, guides for produce selection, handling online sales and storing food. 35 views, 26 active users.	Objective 1 Deliver surveys, outreach and training to increase knowledge for building of community level aggregated food distribution system for large scale wholesale and institutional markets
-	2	A four part podcast series on aggregation (Ep. 5-8) was developed to support education requests of respondents. (See Obj. 2) Members also had the opportunity to learn about multi-farm CSAs from a multi-farm CSA in Michigan. Attended by 20 participants. Posted on YouTube, 23 views.	Objective 1
-	3	SDSPA was on the leadership team of the Farm to School Procurement Committee of the S.D. Local Foods Coalition's subcommittee- the Farm to School Network. This group is promoting and exploring options for community level aggregated food distribution systems for large scale wholesale institutional markets. SDSPA was involved in the group's strategic planning. The team developed resources (Resource list, Cooking tools & Ideas), an educational webinar on Farm to school procurement with the SD Dept. of Ed. (64 views), & supported a MiniGrant Q&A Webinar with DOE, DRA & Extension (11 attended). These materials were added to the SDSPA Farm to School website.	Objective 1
-	4	The Network & SDSPA hosted and presented at 'Bringing the Farm to School, Producer Training' in Brookings & Rapid City. This training was designed to help producers learn how to connect with schools and similar institutional markets. Brookings- 19 attendees, Rapid City- 20 attendees	Objective 1
-	5	SDSPA was part of the Farm to School Network booth at the School Nutrition Association of South Dakota's conference. This allowed us to work on connecting with aggregators and institutions. Approximately 100 school nutrition staff engaged in conversation at this event. (Also Obj. 3)	Objective 1

-	6	During the grant period SDSPA supported over 12 webinars/videos (14 total) supporting specialty crops. Recipe to Reality Webinar on developing value added products- 12 attendees/46 views Coronavirus Food Assistance Program guidelines Video with Farm Service Agency. 10 views Passive Solar Greenhouse Production (2 Parts) - SDSPA coordinated marketing. Part 1-123 attended/16,008 views Part 2-89 attended, 53,342 views Tool Sharing Panel- Provided ideas from across the country. 17 attend/5 accessed recording FieldWatch Webinar with DANR. 3 attend/20 views SD LFPA Info session with DANR & Feeding SD- 6 attend/23 views Food Safety Certification for Specialty Crop Producers with FSA & SDSU- 21 attend/26 views Farm to School Procurement Overview. 68 views. 'Working Effectively with Organic Producers.' Available on the SDSPA Organic Webpage. Growing a Cut Flower Farm for Profit 193 registered/82 views. Multi-farm CSAs City Commons Speaker, CSA in Michigan. 20 attended/ 25 views. MarketLink: Accepting SNAP, 11 registered/ 26 views Commercial Kitchen Opportunities: Exploring options & requirements of a commercial kitchen in SD. 58 registered/ 68 views.	Objective 2 Continue to provide educational information on specialty crops related topics through multiple outlets via SDSPA website, webinars, and/or podcasts, newsletters, email blasts, hands on workshops and through support of partnership trainings to reach a broad audience of our membership and general public.
-	7	12 podcasts (13 total) supporting specialty crops. Ep. 1: IPM for Berries, Dr. Raymond Cloyd, 39 views YouTube Ep. 2: IPM for Cucurbits, Marissa Schuh, 48 views YouTube Ep. 3: IPM for Peppers & Tomatoes, Kristine Lang, South Dakota State University, 45 views YouTube Ep. 4: IPM for Melons, Amanda Bachmann, SDSU Extension, 22 views YouTube Ep. 5: Aronia Aggregation with SDSPA, Jeff Stewart, National Aronia Growers, LLC, 34 views YouTube Ep. 6 : Iowa Food Hub with SDSPA, Teresa Wiemerslage, ISU Extension & Outreach, 13 views YouTube Ep. 7: The Good Acre Food Hub with SDSPA, Nikki Warner, The Good Acre Communications Director, 30 views YouTube Ep. 8: Dakota Fresh Food Hub with SDSPA, Connie McDonald, Dakota Fresh manager & Chara Hymans, StarFresh Farms; 26 views YouTube Ep. 9- Growing Lettuce in SD- 187 views on Youtube, 5 podcast channel downloads Podcast 10- Getting Started in Cut Flowers- 128 views on YouTube, 1 download Podcasts 11- Starting Seed for Cut Flowers- 100 views on Youtube, 5 podcast channel downloads Podcast 12- Organic Vegetable Production- 53 Youtube views, 6 podcast channel downloads Podcast 13- Root Crop-99 Youtube Views, 4 podcast channel downloads	Objective 2
-	8	Coordinated 4 workshops to share educational information though hands-on workshops. May, 2021 Cedar Creek Gardens Field Day for NRCS employees & producers on high tunnel & caterpillar tunnels for specialty crops, site & bed preparations, & planting density. 34 attendees May, 2022 Cedar Creek Gardens Field Day for NRCS employees & producers on nutrient management & profitable specialty crops for tunnels. Hands on construction of 200 ft. caterpillar tunnel. 27 attendees March, 2023 Bloom! Cut Flower Workshop, Brookings. Setting up a flower business, cut flower production. 22 attendees. Sept, 2023, 'The Gathering' Cut Flower Workshop, Sturgis. Soil health, harvesting, postharvest handling, and high tunnels. 19 attendees.	Objective 2

-	9	SDSPA provided educational information on specialty crops through email blasts and other direct communications. We reach out to new and renewing members annually through a 3-phase marketing email to help producers to understand available resources, process for website, social media, event promotion, & project involvement opportunities. In addition, SDSPA manages outreach lists for direct communication of opportunities and events related to specialty crops. The lists include 469 subscribers, producers, consumers, and others interested in local foods systems in South Dakota. We also manage a media (Newspaper, radio, & television) distribution list of 228.	Objective 2
-	10	SDSPA provided educational information on specialty crops through our monthly e-newsletter. During this grant period 12 newsletters were funded and 5,340 contacts reached. All newsletters are also available on our website & posted on social media	Objective 2
-	11	SDSPA provided educational information on specialty crops through social media outreach on Facebook and Instagram. On Facebook we have 2,306 followers and our Instagram page has 211 followers. Our total Facebook page reach for this grant period was 88,047 with 8,704 page visits. Our Instagram page reach was 377, with 199 profile visits.	Objective 2
-	12	Educational information on specialty crops was shared through our website with 57 features and news articles, 6 new photo galleries, and 49 calendar events. We created a searchable resource library with collections such as production resources, food safety resources, conference videos, cut flower resources that contain videos or presentations and webinars from the grant period.	Objective 2
-	13	26 specialty crop producers were added to our Local Foods Directory. Each listing in the directory provides an access point for contact, website, social media links, product listing and Google Map pin on the corresponding specialty crop page. Upkeep occurred on existing listings	Objective 2
-	14	SDSPA created a data collection form to identify wholesale buyers, such as institutions, schools, restaurants and others on our website for easy self submission to our agency.	Objective 2
-	15	Annual upkeep of the S.D. Farmers Market Directory makes it the most current and accurate online listing for markets in the state. 6 new farmers markets were added to our statewide list, now containing a total of 47 markets. (Increased by 5 in 2023)	Objective 2
-	16	Content additions and enhancements were made to many pages including: About Us, Collaborative Efforts, Membership Involvements, Benefits, Partners, Producer Directory, Retailers, Economics, Co-packers/ Kitchens, Farm to School, Food Hubs, Farmers Markets, CSA, Wholesale, Vegetables, Value Added Foods, Beverages, Breweries, Orchard Fruit, Grapes, Winery, Hops, Certified Organic, Herbs, Berries, Melons, Honey, and Flowers/Plants. Our website had 15,655 users, 44,196 pageviews, with 2.25 pages viewed/session. and Avg. Session Duration of 1:51 min.	Objective 2

-	17	7 other outreach events in communities. May 2021, DRA's Beginning Farmers Program Presentation, Sturgis; Upcoming Specialty Crop opportunities. 6 attendees Dec 2022, Uniting Ag Social, Sioux Falls; Board member presented directory, specialty crop education, and farmers market events. 350 attendees Feb. 2023, SDSU Virtual Vegetable Short Course: Managing for Soil Health in the Garden. Peggy Martin, Cedar Creek Gardens (Board Member). SDSPA assisted with marketing efforts. 100 attendees Feb. 2023, Local Foods Coalition & Partners meeting, Chamberlain. Agency updates shared. 20 attendees Mar. 2023, SDSPA Annual Meeting, Ft. Pierre. Agency updates and topics relevant to specialty crop producers were presented including EQUIP, DANR updates, and Value Added producer grants. 20 attendees May 2023, Garden Discovery Day, Brookings; Board member taught the public about the specialty crop industry and soil blocking for seed starting. Over 500 people attended. June, 2023, Connecting Entrepreneurial Communities Conference Presentation, Valentine, NE. Local Food Entrepreneurship Networks in South Dakota. 10 attendees	Objective 3 Host exhibits and make presentations at various events to continue community outreach that will increase the general public's awareness of SD Specialty Producers Association and specialty crops production and products
-	18	In 2021, two step-by-step workshops were held to construct & take home a salad greens washing machine. Hosted in Martin (4 attended) and Sioux Falls (1 participant). In 2021, two step-by-step root washer workshop demonstrations for producers to build a machine that will allow for more efficient root crop washing. Attendees went home with blueprints, directions, tips, & knowledge of how to build. 5 attended the event in Sturgis, and 4 in Yankton.	Objective 4 Provide producers with practical tools for production and processing of their specialty produce and initiate exploration of a coop to tool sharing program through workshops, events outreach, and technical assistance.
-	19	In 2023, a tour and demonstration night held at Cedar Creek Gardens to view a green spinner and root washer in action. Attendees received blueprints & directions. 8 registrations, 2 follow-ups requested instructions.	Objective 4
-	20	In 2021, A Tilmor Equipment Manufacturing event was held to demonstrate small scale agricultural equipment and implements for planting, cultivation, harvest, post-harvest for small to mid-scale farms at Cedar Creek Gardens in Midland, SD. Attendance 12	Objective 4
-	21	Our webinar and meetings on tool sharing led to the development of a Facebook Group for tool sharing. There are currently 61 members.	Objective 4
-	22	SDSPA was the lead organization for hosting the 2021 Local Food Conference (second virtual due to COVID) in Nov. 2021 to provide educational information on marketing, soil health, production, and network collaborating breakout sessions. The Conference was attended by 127 participants. The virtual format reduced barriers for attendees, and allowed us to record sessions and post them online. 599 views. Evaluations expressed that the speakers provided inspiration and information for attendees, giving them plans to implement new things.	Objective 5 Provide funding for the Annual SD Local Foods Conference which will provide science-based and professional expertise to enhance the education of our producers. Contractor will organize a local social event utilizing local foods to be held with the LF conf.
-	23	In 2022 SDSPA served in a committee role, supporting marketing activities related to the conference. Attended by 138.	Objective 5
-	24	Laura Kahler, Chris Zdorovtsov and Jenny Behlings were hired to execute projects for this grant.	Objective 6 Hire contractors to assist SDSPA with execution of this SCBG project.

CHALLENGES AND DEVELOPMENTS (REQUIRED)

Provide any challenges to the completion of your project or any positive developments outside of the project's original intent that you experienced during this reporting period. Also, provide the corrective actions you took to address these issues. If you did not attain an approved objective, outcome(s), and/or indicator(s), provide an explanation in the Corrective Actions column. For developments, you may put "N/A" under Corrective Actions. Additional challenges/developments may be added as needed.

+	#	Challenge or Development (1,200 char.)	Corrective Action
-	1	The topic of local food systems can be rather broad, with differing interpretations of the focus. Comments from the 2022 Local Foods Conference showed attendees wished for more producer focused speakers.	After the 2022 Local Foods Conference, SDSPA decided to shift our focus and create a different conference focused on production.
-	2	Our responses to the aggregation survey were lower than expected. (2nd annual)	The online delivery system was found to be ineffective. WE will be having regional meetings in 2023 and plan to utilize paper surveys to increase data collection.
-	3	In August, plans for the Nov. LFC conference (2022) shifted from being an in person conference to virtual. (Due to Covid) (2nd annual)	Although the format changed, the conference was successful with the ability to bring in speakers and attendees who otherwise would not have been able to attend in person.
-	4	Indicator 7. We had anticipated 10 attendees per event. We had lower event registration numbers than anticipated. (1st annual)	Due to lower numbers on the DIY tool events we added another producer tool event featuring Tilmor which producers small acreage tools for minimal tillage.
-	5	Covid-19 levels caused the SD Local Foods Conference (2021) to transition to virtual event in late August. (1st annual)	The SD Local Foods Conference was initially planned as a face to face event in Sturgis. A large portion of work was necessary to transition this conference to an online platform in just over 2 months.

UPCOMING ACTIVITIES (REQUIRED FOR ANNUAL REPORTS)

Provide a description of the activities that you are planning to complete during the next reporting period. Additional activities can be added as needed. Please note, if this is a final report there should be no upcoming activities associated with the project, and this section should be left blank.

+	#	Activity (600 char.)	Anticipated Completion
-			

LESSON LEARNED (REQUIRED FOR FINAL REPORTS)

The recipient or subrecipient is required to provide recommendations or advice that others may use to improve their performance in implementing similar projects. If this is an annual report, please skip this section. (1200 char.)

Though growers requested hands-on classes for constructing tools that would make their businesses more efficient, we did not see the participation at our classes that we had hoped for. SDSPA sourced/supplied many of the components needed for the construction, however producers indicated that bringing a 'washing machine' to repurpose was too difficult and chose not to participate. For the 2nd class (root washer construction) we set it up as a demonstration vs. a hand-on construction class. The demonstration classes as well as the session where we had a professional company showcase tools in their product line were better attended. We will keep this in mind when designing future classes.

CONTINUATION AND DISSEMINATION OF RESULTS (REQUIRED FOR FINAL REPORTS)

Describe your plans for continuing the project (sustainability; capacity building) and/or disseminating the project results. If this is an annual report, please skip this section. (1200 char.)

Resources including the aggregation guide, podcasts, webinars/videos continue to be relevant and will remain on accessible on our website. We are transitioning to a larger scale resource library for our website and all of these materials will be incorporated into this new access point as well once launched.

Farm to School continues to be one of the main avenues of interest for those wanting to pursue aggregation. SDSPA will continue to have a contractor involved in the Farm to School Committee of the SD Local Foods Coalition.

Cut flower producers & education requests emerged as a strong interest during this grant period. This grant allowed us to begin to provide training to this branch of producers. Continued support for this grower network is a priority to SDSPA.

PROJECT BENEFICIARIES (REQUIRED FOR FINAL REPORTS)

Provide the number of project beneficiaries. If this is an annual report, please skip this section. (12 char.)

27,566

FEDERAL PROJECT EXPENDITURE

EXPENDITURE (REQUIRED)

You must respond to at least one cost category. Please note, the subtotal and total rows include formulas to auto-calculate totals. The approved budget should come from the accepted project plan or any approved budget amendments.

Cost Category	Amount Approved in Budget	Actual Federal Expenditures (Federal Funds Only)
Personnel	\$0.00	\$0.00
Fringe Benefits	\$0.00	\$0.00
Travel	\$3,645.00	\$4,311.49
Equipment	\$0.00	\$0.00
Supplies	\$9,344.00	\$6,530.95
Contractual	\$51,310.00	\$49,530.11
Other	\$3,900.00	\$2,262.50
Direct Costs Sub-Total	\$68,199.00	\$62,635.05
Indirect Costs	\$4,580.00	\$4,580.00
Project Expenditure Total Federal Costs	\$72,779.00	\$67,215.05

DISCUSSION OF EXPENDITURES (REQUIRED)

For 1st Annual Reports, if total project expenditures is less than 30 percent, and for 2nd Annual Reports, if total project expenditures is less than 60 percent, include a statement explaining how the grant funds will be expended and project activities completed as planned by the end date on the grant agreement. Any state approved budget amendments should be included here; Include the line item that the funds are coming from and going to and when the state approved the budget amendment. (1,200 char.)

PROGRAM INCOME (IF APPLICABLE)

If program income was earned on the project, grant recipients are required to report on the source, amount, and how funds were expended. Program income is gross income --earned by a recipient or subrecipient under a grant --directly generated by the grant-supported activity or earned only because of the grant agreement during the grant period of performance. Program income includes, but is not limited to, income from fees for services performed; the sale of commodities or items fabricated under an award (this includes items sold at cost if the cost of producing the item was funded in whole or partially with grant funds); registration fees for conferences, etc.

+	Source/Nature of Program Income (100 char.)	Amount Approved in Budget	Actual Amount Earned
-	SDLFC	\$2,800.00	\$3,635.00
-	Salad Green Spinner and Root Washer	\$1,000.00	\$85.00

USE OF PROGRAM INCOME (IF APPLICABLE)

Describe how the earned program income was used to further the objectives of this project during the performance period. Any income generated must be reinvested back into the project and not set aside or reserved for future expenses after the grant ends. (1,200 char.)

SDLFC funds from ticket sales were used to cover cost of the conference.
Specialty crop trainings - Salad Green Spinner and Root Washer event sales revenue was used to cover the cost of promoting an additional farm tour in June of 2023 that demonstrated the greens spinner and root washer.

PPR ATTACHMENTS DESCRIPTION (IF APPLICABLE)

Grantors will rely on the data that is submitted in this form when they report to congress. However, if you think additional documents are necessary to support PPR, please attach then and provide a document name and description of document below.

+	Document Name	Document Description
-		